

Support for Tyneside's SMEs and investors

SMEs, entrepreneurs and inward investors in Tyne and Wear can tap into a wide range of enterprise support to meet their changing needs as they grow.



PAUL BUIE
COMPANY MANAGER

Whether moving premises, expanding or investing in new technology, businesses can access all the services and advice they need through Tyne and Wear Development Company.

The organisation has been a key driver of business expansion and inward investment in the region for over 20 years, working closely with local companies and some of the biggest firms in the world to support growth and job creation.

As one of the region's leading business development organisations, Tyne and Wear Development Company has the expertise and contacts to support anyone with a mobile investment project.

The agency's holistic service will guide and support businesses through all stages of expansion or relocation and is tailored to individual needs.

On a free and confidential basis advice can be provided on:

- Availability of offices, industrial property and development sites**
 - Undertaking property searches, providing details of premises or land matching a company's specification and co-ordinating property visits.
- Grants and financial assistance**
 - Including detailed advice on eligibility for financial assistance and help to assemble an appropriate package of support.
- Recruitment and training**
 - Advising on labour availability and recruitment, skills levels, salary levels, training provision and financial support for training.
- Supporting information on Tyne and Wear**
 - A wide range of information on all aspects of Tyne and Wear of interest to a potential investor including business sectors, demographics, quality of life, housing and schools.

Support is delivered to companies across all sectors of the regional economy from

manufacturing and engineering firms to the service industry, bio-science, digital and technology businesses. Many are local SMEs looking to grow – reflecting the broadening scope of enterprise in the area.

Paul Buie, manager of Tyne and Wear Development Company, said: "Tyne and Wear is a great place to do business. Our role is to help companies access the support and advice they need to achieve success. This support can be as hands-on or arms length as required.

"When you're starting out on the investment path, it's sometimes confusing to know where or who to turn to for the best support. Businesses can rely on our expertise and contacts to guide them through this process. In the current climate this is particularly useful."

Increasingly this demands that the agency provides long-term support and advice for businesses. As part of a regional strategic account management programme, it will work closely with companies over several years on a range of development and growth issues including financial support, national and regional incentives and networking

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opportunities with other investors. Paul Buie added: "Many of the investors we work with come back to us time and again for support. We want to see the region's businesses achieving success and will do whatever we can to lend a helping hand." Tyne and Wear Development Company works on behalf of the region's five local councils – Gateshead, Newcastle, North Tyneside, South Tyneside and Sunderland – to boost business prospects and encourage growth.

It continues to work closely with key partners within the region to attract and retain inward investment in the area. A good example of this is the arrival of Tesco Bank in North Tyneside. The UK's biggest supermarket lender is opening a state-of-the-art contact centre at Quorum Business Park. The centre will eventually employ 1,000 people with the first 500 in place before the end of 2010.

The agency spearheaded the investment team that helped to attract Tesco Bank to Tyneside, working alongside regional development agency One North East, North Tyneside Council and Quorum Business Park. Over several months it worked closely with Tesco, its advisors and consultants to sell the area by supplying detailed information outlining the region's strengths, key demographic and workforce information. It also provided advice on property opportunities and funding.

Over the last two decades it has worked with many of the region's biggest investors including BT and GE Money and helped to create thousands of jobs in the process. Paul added: "Our mission is to enhance Tyne and Wear's economic strength by supporting and attracting business activity. We've been doing it successfully for over 20 years and look forward to continuing for years to come."



tyne + wear
development
company

For more information about investment opportunities within Tyne and Wear and advice on the support available, please contact Tyne and Wear Development Company on 0191 516 9099 or visit www.tyne-wear.co.uk



tyne + wear development company

developing tyne + wear companies for over 20 years

"They took the lottery out of finding the right premises."

Tim Davies-Pugh, Big Lottery Fund, Newcastle

● Sites and Premises Search

Tyne and Wear Development Company maintains a database of available land and premises in Tyne and Wear. By undertaking a free and confidential search we can provide you with details of land and premises matching your specification.

Tel: 0191 516 9099
www.tyne-wear.co.uk

● Site and Premises Search ● Grants and Financial Assistance ● Supporting Information